

Sales is in your blood and the world of the print processing industry feels like home?

At OneVision, you will serve our customers in the DACH sales territory as the primary contact person, primarily in an advisory capacity regarding further automation opportunities.

Are you intrigued? Then we look forward to welcoming you to strengthen our team on a full-time basis as:

ACCOUNT MANAGER D/A/CH (M/F/D) FIELD SALES



WHAT YOU BRING

- Several years of successful professional experience in sales and field service, primarily in the printing industry
- Completed degree or vocational training or extensive professional experience in the printing industry
- Experience working with both mid-sized companies and large enterprise customers
- Growth-oriented mindset with a hands-on mentality
- Business-fluent German and English
- Willingness to travel within the sales territory



WHAT TO EXPECT

- Personal account management and advisory support for our existing customers
- New customer acquisition and potential development
- Regular exchange with Marketing, Solution Consulting, and Development teams to reflect on customer needs and optimize existing solutions
- Continuous market monitoring, competitive analysis, and contributing ideas for the further development of our solutions
- Point of contact at conferences and customer events



WHAT WE OFFER YOU

- Diverse challenges in an expanding technology environment
- A pleasant working atmosphere with short communication and decision-making channels
- Collaborative responsibility within a skilled team
- Long-term prospects in a permanent position