

You have experience in analyzing markets and identifying industry trends in a B2B environment? You are passionate about collecting and structuring market data?

Then we would be more than happy to welcoming you to our marketing team in Regensburg as

# **MARKETING OPERATOR (W/F/X)**

### with focus on Market Research



#### JOB DESCRIPTION

- Research and enrich market data with platforms such as Dun & Bradstreet Hoovers
- Analyze market dynamics, competitors, customer needs, and emerging trends
- Reports & Studies: Leverage industry reports, market data from industry associations, white papers and surveys to gain insights into market trends
- Market sizing and demand analysis
- You are responsible for segmenting target groups using our databases to implement marketing campaigns for lead qualification as well as up- and cross-selling activities
- Marketing/Market Research Automation & Al: You support us in researching appropriate tools for more automation and digitalization in marketing and market research



#### WHAT YOU EXPERIENCE

- A pleasant working atmosphere with short communication and decision-making channels
- An open-minded and motivated team with professional and helpful colleagues
- Flexible working hours
- Beverage flat rate & fresh fruits



## QUALIFICATIONS

- Completed degree in business or marketing studies with a focus on market research or comparable qualification
- A very structured and analytic working method
- Responsible, flexible and reliable way of working with a hands-on mentality
- Business fluent in written and spoken German and English, English as a native language is an advantage
- Profound knowledge with Microsoft Office tools like Excel, PowerPoint
- Initial experience in B2B market research and/or the printing industry beneficial