



For our sales regions in France, Italy and Spain we are currently seeking a highly motivated

ACCOUNT MANAGER (M/F/X)



JOB DESCRIPTION ...

- ✓ You assume responsibility for all aspects of the pre-selling cycle, from lead generation to proposal preparation and further follow-up
- ✓ You interact with customers and new potentials in our South European Sales territory (France, Italy, Spain)
- ✓ You work in tandem with our Marketing, Sales and Solution Consulting team in Regensburg to generate new leads and expand reach
- ✓ You will continuously communicate customer feedback to our Development team to ensure ongoing fine-tuning of our solutions
- ✓ From time to time you attend trade shows and/or networking groups representing OneVision



MUST HAVES ...

- ✓ Fluency in both reading and writing in French and English
- ✓ Strong communication and organizational skills with the ability to multi-task multiple projects
- ✓ Proven experience in selling both products and services
- ✓ Strong desire to learn new technology (i.e. digital publishing, wide-format, etc.)
- ✓ Willingness to travel to the headquarter in Regensburg on a regular basis

NICE-TO-HAVES ...

- ✓ Being multilingual in other languages such as Spanish and/or Italian is a plus
- ✓ Experience or knowledge in the print production workflows, including design, prepress, press and post-press and large format are beneficial
- ✓ Experience with print file formats and their respective applications is desirable (PDF, EPS, TIFF, JPEG, Adobe CC applications, different RIPs, etc.)



WHAT YOU EXPERIENCE ...

- ✓ The chance to link theoretical knowledge and professional practice
- ✓ Cooperative responsibility, that positively influences daily business
- ✓ A pleasant working atmosphere with a concise communication and decision line
- ✓ An open-minded and motivated team with professional and supportive colleagues

This is a position with telecommuting option out a German based home-office and reporting line to the German headquarter in Regensburg

We are looking forward to receiving your application by email career@onevision.com www.onevision.com/career